



Hospitality and Pizza & Delivery POS Systems Sales Rep Plymouth, MN

NCBP has an excellent career opportunity for a POS (Point of Sale) Technical Sales Account Manager in our Hospitality Division located in Plymouth, MN.

NCBP has exclusive territory to sell MICROS Hospitality Systems to restaurants, hotels and casinos. We are the second largest Micros reseller in the nation! We also sell Speedline Pizza Software and Open Eye DVR Security systems.

NCBP provides complete Point of Sale solutions to our hospitality customers including hardware, software, integrated security and network protection. What sets us apart from our competitors is our ability to fully service our customers from the installation, to customer training, to on-site hardware support to our first class Customer Care Center.

This position is responsible for building new POS business by marketing and selling Point of Sale systems and services to the hospitality (restaurant) industry as well as maintaining current customers. Excellent communication skills in order to create, build and maintain positive customer relationships is required. This position requires someone who knows and understands the hospitality industry as well as the needs of the hospitality/restaurant owner.

Qualified candidates must be seasoned sales reps with a technology sales background. They must provide excellent customer service, ethical sales and service practices and represent NCBP with integrity and professionalism.

Requirements:

- Successful outside sales experience and a proven track record
- A technology background or interest
- Strong cold calling abilities
- Management experience in the hospitality or pizza industry is strongly desired
- Solid organizational skills
- Self motivated and goal orientated
- Excellent communication and marketing skills
- The ability to work independently or as part of a team
- Marketing Degree

NCBP is an EOE.

To apply follow this link: <https://home.eease.adp.com/recruit/?id=1209371>

Product websites:

www.speedlinesolutions.com

www.micros.com