



**Grocery POS Sales Account Manager
Akron, Ohio**

NCBP has an excellent career opportunity for a POS Sales Account Manager, in our Grocery Division, covering our Akron, Ohio territory.

This position is responsible for building POS business by marketing and selling POS systems and services to the grocery industry. You must have excellent communication skills in order to create, build and maintain positive customer relationships. This position is responsible for generating sales opportunities to new prospects and existing customers. This position requires someone who knows and understands the grocery and retail industry and the needs of the independent retailer. Qualified candidates must provide excellent customer service, ethical sales and service practices and represent NCBP with integrity and professionalism.

Requirements:

- An understanding of the grocery and retail industry
- Successful outside sales experience and a proven sales record
- A technology background
- Strong interpersonal and organizational skills
- Self motivated and goal orientated
- Excellent communication and marketing skills
- The ability to work independently or as part of a team

NCBP is an EOE.

To apply follow this link: <https://home.eease.adp.com/recruit/?id=1159071>