



Grocery POS Sales Account Manager
Des Moines, IA

NCBP sells NCR POS Systems and we are the largest reseller in the nation!

NCBP has an excellent career opportunity for a Point of Sale (POS) Sales Account Manager in our growing Des Moines, IA territory.

This position is responsible for building POS business by marketing and selling POS systems and services to the grocery industry. He/She will need to maintain positive customer relationships and increase sales with existing customers as well as develop relationships with new customers. He/She must also provide excellent customer service by ensuring ethical sales and service practices and by representing NCBP with integrity and professionalism.

Requirements:

- Grocery experience is strongly desired
- Successful outside sales experience and a proven track record
- A technology background is a big plus
- Strong interpersonal and organizational skills
- Self motivated and goal orientated
- Excellent communication and marketing skills
- The ability to work independently or as part of a team

NCBP is an EEO employer.

To apply, email your cover letter and resume to ncbphr2@ncbpinc.com.